



Eco-tourism Business Opportunity

Background

Due to the retirement of the current operator on the 15th December 2017, Expressions of Interest are invited from experienced operators to run the nature-based accommodation and day visitor Concession on the award winning Mareeba Tropical Savanna & Wetland Reserve.

The tourism infrastructure has recently been renovated and the business has a well established reputation in both the domestic and international tourism markets. An opportunity to view the business and talk to Conservancy staff will be provided at 10:00am Saturday 16th September 2017.

Key items included in the Concession are:

- Exclusive rights to operate tourism in the 5,000 acre Mareeba Tropical Savanna & Wetland Reserve.
- Large Visitor Centre overlooking Clancy's Lagoon, including: office; storerooms; commercial kitchen; staff flat; viewing deck; jetty; tables and seating.
- Five 'safari-style' tents with ensuite, including furnishings.
- Website with on-line booking capability (www.jabirusafarilodge.com.au)
- Electric tour boat.
- Walking trails, bird hides, etc.
- Five year Concession, with an option to extend for a further 5 years.

In return for the above, the Concession-holder is required to pay an annual fee based on turnover and to assume responsibility for all repairs, insurances and maintenance. This opportunity would particularly suit an enthusiastic couple with an interest in nature. Subject to negotiation, additional on-site operator accommodation may also be available.

Anticipated timeline:

- **Calls for Expressions of Interest** – Week commencing Monday 4th September 2017.
- **Viewing** – 10am sharp Saturday 16th September 2017 at Clancy's Lagoon Visitor Centre.
- **Closing date for Expressions of Interest** (by both email and post) - Friday 6th October 2017.
- **Notification of shortlisted applicants** – Monday 15th October 2017.

- **Closing date for Offers** – Monday 5th November 2017.
- **Selection of successful applicant** - Friday 17th November 2017 (anticipated).
- **Commencement of new Concession Agreement** – Saturday, 16th December 2017.

Expressions of Interest must set out the applicant's experience and financial standing; along with at least two relevant references. The Expression of Interest must be made in writing to: The Coordinator, Wildlife Conservancy of Tropical Queensland. PO Box 505. Ravenshoe, QLD 4888; and by email to: info@wildlifequeensland.com.au.

